



# FOR FIVE

## ENERGY EFFICIENCY

**Inspired Energy**  
 www.inspiredplc.co.uk  
 Sector: Professional Services  
 Region: North West England

### BUSINESS BY NUMBERS

**280**  
 EMPLOYEES ACROSS FIVE SITES IN THE UK AND IRELAND

**£120M**  
 IPO IN NOVEMBER 2011 WITH INITIAL MARKET CAPITALISATION OF £11M, GROWING TO MARKET CAP IN FEBRUARY 2018 IN EXCESS OF £120M

**9**  
 SUCCESSFULLY COMPLETED ACQUISITIONS SINCE IPO IN 2011



Mark Dickinson, CEO, Inspired Energy

AIM-listed Inspired Energy is a leading UK energy procurement consultant that works with small and medium-sized enterprises (SMEs) and larger corporates in both the UK and Ireland.

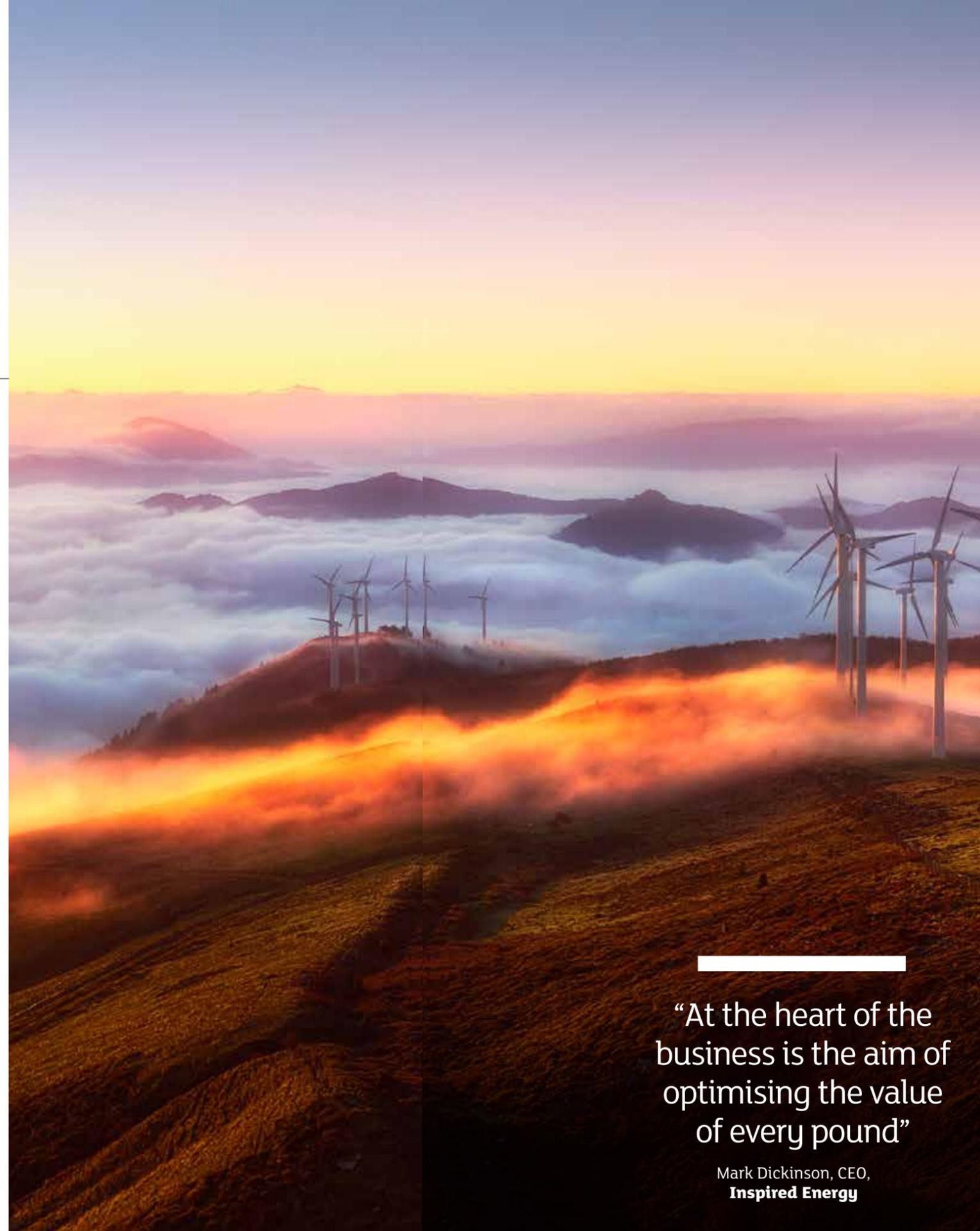
The company has demonstrated strong growth over the years, not least because of its healthy appetite for acquisitions. It has successfully completed nine acquisitions since it listed on the market in 2011 and has grown from an initial market capitalisation of £11m to a value of more than £120m, as of early-2018.

The company attributes its strong performance to developing and delivering a market-leading range of energy advisory services. "A strategic approach, coupled with intelligent thinking, has enabled us to meet and exceed the expectations of every client, shareholder and employee to date," says Mark Dickinson, CEO. "We continue to innovate and invest our time, passion and specialist industry knowledge to ensure that we remain at the forefront of energy purchasing."

The company provides its consultancy services both during the negotiation of energy contracts and throughout the lifetime of those contracts.

"Our experienced buying team guides some of the UK's leading companies to ensure that they maximise their buying opportunities in the energy market," says Mark. "Whether its energy procurement, market analysis, historical audits, energy management, bureau services or renewable energy projects, we are dedicated to providing a best-in-class solution, that is ready and able to optimise and manage our customers' energy needs."

At the heart of the business is the aim of optimising the value of every pound spent on utilities by its clients and Inspired Energy's growth over the years has, in fact, assisted it in achieving that goal," says Mark.



"At the heart of the business is the aim of optimising the value of every pound"

Mark Dickinson, CEO, Inspired Energy

INSPIRED  
 ENERGY PLC

Established in 2000, Inspired Energy Solutions has grown to become one of the largest energy consultants in the UK



Inspired Energy has a team of almost 300 energy professionals